

Capstone Strategic Advises and Guides OceanAir Federal Credit Union in Acquisition of Larson Insurance Agency, LLC

NEWS PROVIDED BY

Capstone Strategic →

Jul 09, 2025, 09:00 ET





of Oxnard, California

Acquires

LARSON INSURANCE
AGENCY

of Ventura, California

June 2025

OceanAir Advised by

CAPSTONE
The Growth Engineers®

LEADER IN CUSO TRANSACTIONS



OceanAir acquires Larson Insurance Agency

VIENNA, Va., July 9, 2025 /PRNewswire/ -- Capstone Strategic, Inc. (Capstone) the leading credit union transaction advisory firm, is pleased to announce that our client, OceanAir Federal Credit Union headquartered in Oxnard, California (OceanAir), has successfully acquired Larson Insurance Agency, LLC, an insurance agency based in Ventura, California.

The acquisition represents a key strategic milestone for OceanAir as it continues to expand its service offerings and deepen its commitment to meeting members' evolving financial needs.



"OceanAir's team benefited from the Capstone partnership. We learned valuable insights about the target markets and they opened doors with owners of quality acquisition prospects in desired geographies. As a result of Capstone's efforts, our objectives were met with the acquisition of Larson Insurance Agency." said Rick Weber, CEO of OceanAir Federal Credit Union.

Capstone collaborated closely with OceanAir to develop a targeted acquisition strategy in the insurance sector. The team identified and evaluated potential acquisition candidates, engaged directly with owners, and supported negotiations, successfully guiding the credit union through to the closing of the transaction.

"Collaborating with Rick and the OceanAir team was a rewarding experience as we refined their insurance growth strategy and conducted a systematic evaluation of potential candidates." noted Charles Schwab, Manager at Capstone

"The strategic transaction with Larson Insurance expands OceanAir's team and capabilities in the property and casualty market. OceanAir's CUSO business continues on its planned growth trajectory and we are proud to be a part of their growth story." added John Dearing, Partner at Capstone Strategic

This transaction underscores Capstone's ongoing commitment to helping credit unions pursue proactive, strategic growth opportunities.

About Capstone Strategic, Inc.

Capstone Strategic, Inc. is the leader in acquisitions for credit union service organizations (CUSOs). The firm helps CUSO and credit union leaders develop, evaluate, and implement proactive growth initiatives. Established in 1995 by CEO David Braun, Capstone specializes in strategic not-for-sale M&A and has facilitated over \$1 billion in transactions while supporting growth in more than 100 industries. For additional information, visit www.capstonestrategic.com.

SOURCE Capstone Strategic

FEATURED ON PRNEWswire.COM?

GET STARTED

440k+
Newsrooms &
Influencers

9k+
Digital Media
Outlets

270k+
Journalists
Opted In

